

October 7, 2021

The Honorable Jennifer M. Granholm Secretary Department of Energy 1000 Independence Ave. SW Washington, D.C. 20585

Dear Secretary Granholm,

Thank you for your efforts to address America's unprecedented supply chain disruptions. The situation facing our nation is unparalleled in modern times and shows no indication of easing soon. Your actions to protect public health and safety as well as economic and national security interests are vital. In that regard, we wish to inform you that the roofing industry is in immediate need of a comprehensive federal approach to address devastating supply chain shortages of materials that began during the pandemic and have been greatly exacerbated by natural disasters and most recently Hurricane Ida. Without federal assistance, the key material components needed to provide shelter to hundreds of thousands of Americans and businesses could be delayed for many months. Our industry is vital to addressing current housing shortages and to repair, build and maintain schools, hospitals, and other critical infrastructure buildings but these efforts are in jeopardy as materials are increasingly constrained.

Established in 1886, NRCA is one of the nation's oldest trade associations and the voice of roofing professionals worldwide. NRCA's nearly 4,000 member companies represent all segments of the industry, including contractors, manufacturers, distributors, consultants, and other employers in all 50 states and internationally. NRCA members are typically small, privately held companies with the average member employing 45 people and attaining sales of \$4.5 million per year. The U.S. roofing industry is an essential \$100 billion+ sector with nearly 1 million employees that provides critical materials and services to ensure home and business safety.

When the economy shut down in March 2020 due to COVID-19, many manufacturers logically paused building inventory of some materials because it was unclear how the economy would proceed in the coming months, but demand for roofing materials increased dramatically and shortages quickly occurred in the marketplace. These shortages have grown since then and are exacerbated by the fact that the materials used for roofing products are also used by consumer product industries where demand skyrocketed as individuals were locked down in their homes. This unprecedented demand is furthering shortages of materials needed for key components to secure and safeguard hospitals, schools, government and military buildings, manufacturing and logistics facilities and other community resources.

Natural disasters have also contributed greatly to the challenge of sourcing necessary supplies. Many materials used in roofing insulation, for example, come from Texas, Louisiana, and are imported from abroad. Texas had a historic ice storm that shut down production for nearly a month and Louisiana was hit by Hurricane Ida causing additional delays. Louisiana also hosts a vital

NATIONAL ROOFING CONTRACTORS ASSOCIATION WASHINGTON OFFICE

Page 2

seaport that is used to import necessary materials. Delays at this port have only exacerbated the strain on getting materials to manufacturers.

Given the unprecedented severity of the supply chain issues, we request immediate federal assistance with increasing the speed and capacity at our nation's ports, quick restart of production when disaster strikes and other assistance that may be identified in the coming days or weeks. Many of these challenges were created not by one single issue, but a cascading chain of events beyond the control of our industry. Providing urgently needed repairs to many homes, schools, hospitals, and other vital buildings in many parts of the nation depend on swift action of both the private and public sectors working together to address this emergency.

Thank you again for your efforts to address America's critical supply shortages and address these issues for the roofing industry. We would welcome the opportunity to discuss this issue with you and your team in more depth and develop solutions to meet the material challenges to the roofing industry so it can continue to provide vital economic and life-sustaining shelter to the businesses and citizens across the country. If you have questions or need more information, please contact Deborah Mazol, NRCA's director of federal affairs, at 202-546-7584 or dmazol@nrca.net.

Sincerely,

() lll

Reid Ribble Chief Executive Officer